



PROFILE OF INNOVATION

Subject: Schluter®-Systems USA 2023 Pricing

Dear Valued Partner,

Please be advised that we will be implementing a price increase, **effective April 1, 2023**.

Despite rising costs, we've limited the increase as much as possible, particularly for our most popular products. Please find below a summary by product group.

Enclosed is an Excel spreadsheet containing new pricing. It can also be obtained through your local Schluter Sales Representative or our Customer Support Team.

Profiles

The majority of profiles will increase by 6%, with the following exceptions:

- SCHIENE and VINPRO families → 2%
- JOLLY → 3%
- QUADDEC family → 4%
- RENO family → 8%

KERDI Shower System

The majority of KERDI shower system products will increase by 5%, with the following exceptions:

- KERDI → 2%
- KERDI-SHOWER-T/-TS/-TT point drain trays → 6%
- SHELF shower shelves → 4%

KERDI-BOARD

All KERDI-BOARD family products will increase by 5%.

DITRA

DITRA and DITRA-XL will increase by 2%.

Floor Warming System

All DITRA-HEAT family products will increase by 6%.

Setting Material

- Thin-set mortars → 2%
- PRIMER-U → 2%

Other products

- DITRA-DRAIN, REFLEECE, and TROBA → 6%
- BEKOTEC family → 18%

2023 Price List

We will be producing a 2023 price list catalog which will also come into effect April 1st; you will be notified when it becomes available.

Thank you for your continued partnership. We are always a just a phone call away, please don't hesitate to reach out to us with any questions or anything else we can help you with.

Kind regards,

Henry (Dee) DeGooyer
Chief Sales Officer, Schluter Systems North America

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